



Ryan Sumski

Marketing Account Manager



I work with local physicians to get patients access to our clinics for their physical therapy needs. I also work with the community to build relationships with our clinics so they know they can use us as their go-to for injuries and physical therapy.

How long have you been a Marketing Account Manager?

I have been with this company for 14 years, and I've been in this position for 4.5 years.

Where do you work?

I work for Drayer Physical Therapy. We have clinics all over the country that help physicians and patients get our patients back to their best and healthiest selves.

How do you spend most of your time at work?

- Talking with physician offices about mutual patients and what our clinics need to do to help the patients
- Attending community events and getting our company name out there
- Working with my clinics to see what they need help with and working to be a go-between with our physicians and insurance companies

Why did you choose this career?

I originally was going to go to school for Physical Therapy but then, after graduating from undergrad with a major in Biology and minor in Chemistry, this position opened within my company. I realized that I wanted to be more involved in the day to day communications for our company and get out into all of the different offices.

What did you do to prepare for this career?

I had worked with Drayer Physical Therapy for over 9 years when this position presented itself, and I was able to take it on.

What do you enjoy most about your job?

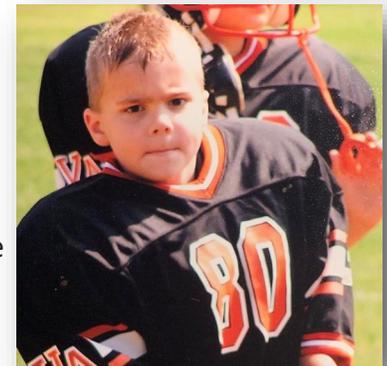
My favorite part of my job is getting into the doctors' offices, learning more about what my clinics offer, getting this all information to our physicians, and helping our patients get better faster.

What do you find most challenging about your job?

The most challenging part of my job is the competition. With PT companies on every corner, it makes it tricky to build relationships where they aren't already made.

What is one piece of advice you would give to a young person who is interested in your profession?

If you push yourself and show that you want to get into a position, you can do it. Experience and knowledge can be the most important thing to get into a position you want.



RYAN'S FAVORITES

Ryan's favorite movies are The Avengers, Oceans 11, and The Fugitive!

